

Township of

North Dundas

COUNCIL REPORT

To:	CAO, Mayor and Members of Council
From:	Rob Hunter, CMM
Date of Meeting:	April 9, 2013
Subject:	Economic Development Report

1.0 Investment Attraction

1.1 Industrial Sector Investment Attraction

A) I had a meeting with the principles of this company in regards to a potential Industrial investment in the Township. I will continue to work with them as we move forward.
(FILE ID # I-0313-AA)

B) I had a meeting with the owners of this company in regards to a potential Industrial investment they are considering making in the Township. I will continue to work with them as we move forward. **(FILE ID # I-0313-BB)**

C) I received a lead in regards to a potential Industrial investment. Information has been provided to them and I will continue to work with them as we move forward.
(FILE ID # I-0313-CC)

D) I received another lead in regards to a potential Industrial investment. Information has been provided to them and I will continue to work with them as we move forward.
(FILE ID # I-0313-DD)

E) I continue to have discussions and meetings with the person who represents this company that is considering making an Industrial investment in the Township. I am continuing to work with them as we move forward. **(FILE ID # I-1112-AA)**

1.2 Commercial Sector Investment Attraction

A) I continue to have discussions with the representative of this company that is looking at the possibility of setting up a commercial venture in the Township. I will continue to work with them as we move forward. **(FILE ID # C-1112-AA)**

B) I continued to have discussions with this company in regards to their proposed commercial investment in the Township. Things are moving forward and looking very positive. I will keep Council apprised of the progress on this file as we move forward. **(FILE ID # C-0312-AA)**

C) I continue to work with this company on their proposed commercial expanding of their operation in the Township. This is proposed expansion investment is looking very positive and I hope that we will see an announcement sometime this spring. **(FILE ID # C-0512-AA)**

1.3 Service Sector Investment Attraction

A) I had a meeting with the principle of this company in regards to their Service Sector business locating in the Township. I will continue to work with them as we move forward. **(FILE ID # S-0313-AA)**

2.0 Business Expansion

2.1 Industrial Expansion

I continue to have discussions and meetings with this company in regards to the proposed expansion of this business. I continue to work with the Ontario Ministry of Economic Development and Innovation in regards to this proposed investment. I am also continuing to assist the company as they move forward with their expansion plans. **(FILE ID # I-0712-AA)**

3.0 Marketing and Communications

3.1 Website

We are into the final stretch run and getting very close to the launch of the new Township website. All website content has been populated and a full review of all of the website pages has

been conducted. Each Department Head has been asked to review their specific section on the website in case any final changes need to be made in advance of the launch.

3.3 Networking, Events and Meetings

A) I attended a meeting with Cholly Boland at the Winchester District Memorial Hospital to discuss items of mutual interest. The meeting went very well.

B) I met with representatives from the Ottawa Senators Foundation on Monday March 18th to discuss potential partnership opportunities.

C) I attended the SD & G EDO Working Group meeting in Cornwall on Tuesday March 19th. The EDO Working Group also met with representatives from the SD & G CFDC to be updated on the current happenings from this organization.

D) I met with Candy Pollard from the SD & G Small Business Enterprise Centre to start work on the remaining two Business Breakfasts that we will be holding this year. We are looking at dates in both June and October.

3.3 Community Improvement Plan Information Meetings

Letters were prepared and mailed them to all commercially assessed businesses and landlords in Winchester and Chesterville to inform them about the upcoming CIP Information nights. The CIP Information Night will be held in Winchester on Thursday April 11th at 7:00pm in Council Chambers and the one in Chesterville will be held on Thursday April 18th at 7:00pm at the Nelson Laprade Centre.

4.0 Other Economic Development Initiatives

4.1 Mayor's 2nd Annual Community Breakfast

I continued to work on a number of logistical items for the 2013 Mayor's Community breakfast. The breakfast will be held at the South Mountain Agricultural Hall on Wednesday April 24th.

4.2 Ontario East Economic Development Commission (OEEDC)

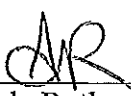
I attended the OEEDC March board meeting and March membership meeting held in Perth on Thursday March 21st and Friday March 22nd. The Ontario East Economic Development Commission markets Eastern Ontario as a place for investment, I am happy to report that the total number of investment leads generated by Ontario East Sector teams in 2012 was (67) sixty-seven.

The Commission is committed to further enhancing their marketing efforts in 2013 to continue to be a leader in generating investment attraction leads.

Submitted by: _____


Rob Hunter

Approved by: _____


Angela Rutley, CAO