



Township of

North Dundas

COUNCIL REPORT

To:	CAO, Mayor and Members of Council
From:	Rob Hunter, CMM, CEcD, Ec.D.
Date of Meeting:	December 10, 2014
Subject:	Economic Development Report for Oct & Nov 2014

1.0 Investment Attraction

1.1 SynAgri Industrial Investment Announcement

On October 22nd a press conference was held in Chesterville at the Nelson Laprade Centre to announce the investment by SynAgri of over five (5) million dollars to construct a state of the art fertilizer plant in Chesterville. There were approximately 40 people in attendance at the announcement. This event generated considerable press coverage in Eastern Ontario, including a number of stories published by media outlets in Ottawa.

1.2 Industrial Sector Investment Attraction

A) I continue to have discussions with the principals of this company in regards to a potential Industrial investment in the Township. I will continue to assist them as we move forward.
(FILE ID # I-0614-BB)

B) I have provided information to this company regarding a potential Industrial investment in the Township. I will continue to work with them as we move forward. **(FILE ID # I-1114-AA)**

C) I have provided information to this company regarding a potential Industrial investment in the Township. I will continue to work with them as we move forward. **(FILE ID # I-1114-BB)**

D) I continue to have discussions with representatives of this company regarding a potential Industrial investment in the Township. I will continue to work with them as we move forward.
(FILE ID # I-0514-AA)

2.0 Business Expansions

2.1 Industrial Business Expansion

A) I continue to have discussions with the principals of this company in regards to a possible Industrial expansion in the Township. I will continue to assist them as we move forward.

(FILE ID # I-0614-AA)

B) I continue to have discussions with the representatives from this company that is considering an Industrial investment expansion. I will continue to work with them as we move forward.

(FILE ID # I-0114-AA)

C) I continue to have discussions with this company in regards to the proposed expansion of this business. I will continue to assist them as they move forward. **(FILE ID # I-0712-AA)**

2.2 Commercial Business Expansion

A) I continue to have discussions with the principals of this company in regards to their proposed Commercial expansion in the Township. I will continue to assist them as we move forward.

(FILE ID # C-0814-AA)

B) I continue to have discussions with the principals of this company in regards to their proposed Commercial expansion in the Township. I will continue to assist them as we move forward.

(FILE ID # C-0714-AA)

C) I continue to have discussions with the owner of this company in regards to a proposed Commercial expansion they are considering making in the near future. I will continue to assist them as we move forward. **(FILE ID # C-0714-BB)**

D) I continue to have discussions with the principals of this company in regards to their proposed Commercial expansion in the Township. I will continue to assist them as we move forward.

(FILE ID # C-0614-AA)

3.0 Marketing and Communications

3.1 Networking, Events and Meetings

A) I attended the OMAFRA 'Municipal Economic Development Forum' held on October 29th. During the event, OMAFRA announced the rollout of a new agricultural economic development statistical tool that will be beneficial to Economic Development Officers when conducting Economic Impact Analysis and other related Economic Development analysis.

B) I attended two SDG 'EDO Working Group' meetings (Oct 15th and Nov 5th) to finalize our 2014 projects and look ahead to projects in the coming year including the International Plowing Match, which will be held in Finch in September 2015. The group also provided input to the County Economic Development office regarding content for the new County website that will be launched in 2015.

C) I provided assistance to the Chamber of Commerce for a Christmas shopping flyer that they produced.

D) I attended two Ontario East Economic Development Commission meetings that were held in November. The meetings were held to review 2014 activities and to start work on the organizations' marketing, training and investment attraction plans for 2015.

E) I attended the Eastern Ontario Wardens Caucus Economic Development meeting that was held in Kingston in November. The meeting was held to rollout the EOWC's new Economic Development Strategy and pinpoint the action items that were deemed to be the most important.

F) I attended the OMAFRA Local Food Conference held in Kingston in November. During the conference we heard about a new Agri-Food Venture Centre that the County of Northumberland is constructing in Colborne that will be operational in the spring of 2015.

G) I had a meeting with representatives from Doyletech to provide them insight regarding our bio-ag cluster. They have been contracted to produce a Bio-Processing Value Chain report on behalf of the United Counties of SDG that should be completed in early 2015.

H) I attended the November Site Plan Control Committee meeting.

3.2 Fall Business Breakfast

Our annual Fall Business Breakfast was held on Wednesday, November 19th at Winchelsea Events. The event was a great success with over 35 people in attendance.

3.3 Ontario East 'Rural Innovative Opportunities' Sector Profile Document

I was able to get the newly announced SynAgri development included as a success story in this publication that will be handed out at Tradeshows. The document will also be made available online on the Ontario East website. The professional written story and the printing of the document were provided at 'no cost' to the Township. This publication provides the Township with an excellent opportunity to promote North Dundas as a location for rural innovative investment.

3.4 Website and Social Media

We continue to make Website updates in-house and also continue to make use of the Township Facebook page and Twitter account as a communications vehicle to get the word out regarding events that are happening and other important information.

4.0 Other Economic Development Dept Initiatives

4.1 2015 Department Budget

Time was spent in October and November compiling and completing the draft version of the 2015 Economic Development Department Budget.

4.2 Community Improvement Plan Program (CIP)

I continued to work on a number of administrative tasks associated with the on-going maintenance of the Township CIP program. I reconciled the accounting of both the grant and loan dollar figures from the 2013 and 2014 projects, so the updated CIP figures were available for inclusion in the 2015 budget.

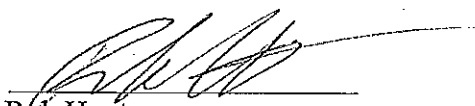
4.3 Eastern Ontario Development Program

I am currently waiting for the SDG Community Futures Development Corporation to formally announce the two successful North Dundas applicants that will be receiving funding from this program.


4.4 Job Creation Partnership (JCP) Bi-monthly report

I completed and submitted the JCP program Bi-monthly report (for September and October) to the Ontario Ministry of Training, Colleges and Universities (MTCU). This report is a requirement of the funding agreement between MTCU and the Township for JCP participants Holly Johnston and Cyril Davis.

Submitted by: _____


Robb Hunter

Approved by: _____


Angela Rutley, CAO

