



Township of

North Dundas

COUNCIL REPORT

To:	CAO, Mayor and Members of Council
From	Rob Hunter, CMM
Date of Meeting:	December 18, 2012
Subject:	Economic Development Report

1.0 Economic Development Strategic/Action Plan Implementation

1.1 Business Incubator / Innovation Centre

I continue to holding meetings with various parties in November and continue to forge ahead with laying the groundwork for the business incubator/innovation centre. Talks with possible partners are going well.

1.2 Corporate Calling/ BR & E Program/Business Visits

I continued business visits in the Township in November. These business visits help to ensure that there is a good exchange of information between the Township and the business community at large.

1.3 Community Improvement Plan

I have been working in partnership with the Planning Department to create a final draft version of the Community Improvement Plan with the hope of having it adopted by Township Council in the first quarter of 2013.

2.0 Investment Attraction

2.1 Industrial Sector Investment Attraction

I had discussions with a party who represents a company in regards to an Industrial investment in the Township. The information that had been requested has been provided to them and I am continuing to work as we move forward. (FILE ID # I-1112-AA)

2.2 Commercial Sector Investment Attraction

A) I have spoken with a representative from this company that is looking to set up a commercial venture in the Township. Discussions are proceeding well and I will continue to work with them as we progress with this file. (FILE ID # C-1112-AA)

B) I have had discussions with representatives from this company who are currently looking at setting up their venture in the Township. Discussions are proceeding well and I will continue to work with them as we progress with this file. (FILE ID # C-1012-AA)

C) I have had discussions with this commercial sector business to discuss the possibility of setting up their venture in the Township. Discussions are proceeding well and I will continue to work with them as we progress with this file. (FILE ID # C-1012-CC)

D) I continue to have had discussions with this proposed commercial sector business about setting up their based venture in the Township. (FILE ID # C-0312-AA)

E) I also continue to have had discussions with this proposed commercial expansion of their business. I continue to work with them and assist where/when needed. (FILE ID # C-0512-AA)

2.2 Service Sector Investment Attraction

A) I have had discussions with representatives from this company who are currently looking at setting up a service based venture in the Township. Discussions are proceeding well and I will continue to work with them as we progress with this file. (FILE ID # S-1012-AA)

3.0 Business Expansion

3.1 Industrial Expansion

I continue to have discussions and meetings with this company and also with the Ontario Ministry of Economic Development and Innovation in regards a significant expansion of this business. I will continue to assist the company as they move forward with their expansion plans. (FILE ID # I-0712-AA)

4.0 Marketing and Communications

4.1 Website

Our website design company 'Accurate' is currently moving forward with work on the draft design layout of the website.

4.2 Networking, Events and Meetings

- A) I attended the Garden Villa funding announcement on Friday November 2, 2012.
- B) I attended the November meeting of the SD & G EDO Working Group held in Glen Nevis on November 8, 2012.
- C) I attended the Linking Hands Community Forum held in Williamsburg on November 9, 2012.
- D) I attended the North Dundas Emergency Planning meeting held on November 14, 2012.
- E) I attended the Dundas Inter-Agency meeting held in Morrisburg on November 15, 2012
- F) I attended a two-day University of Waterloo workshop on Investment Readiness & Attraction that was held in Ottawa on November 19th and November 20th.
- G) I attended the Ontario East Economic Development Commission Annual Meeting held on November 23, 2012 in Gananoque.
- H) I had a meeting with Candy Pollard in Cornwall on November 28, 2012 to discuss the agenda for the next business breakfast that will be held on Wednesday February 27, 2013.

I) I had a meeting with Linda Wilson in Cornwall on November 28, 2012 to discuss the 2013 Vacation Guide.

J) I attended an Economic Development Summit on November 30, 2012.

5.0 Research and Information Management

5.1 Industrial Property Best Use Study

Work continued in November on this report which is a joint effort between my office and the SD & G Economic Development office.

6.0 Miscellaneous

6.1 SD & G Economic Development Officer Hiring Committee

I was invited by County CAO Tim Simpson to participate on the SD & G EDO hiring committee in November. The new County EDO will be able to start on Monday January 8, 2013.

6.2 November Township Site Plan Control Committee Meeting

I attended the Township Site Plan Control Committee meeting held on November 6, 2012.

Submitted by:



Rob Hunter

Approved by:



Angela Rutley, CAO