



Township of

North Dundas

COUNCIL REPORT

To:	CAO, Mayor and Members of Council
From:	Rob Hunter, CMM
Date of Meeting:	January 15, 2013
Subject:	Economic Development Report

1.0 Economic Development Strategic/Action Plan Implementation

1.1 Business Incubator / Innovation Centre

I continued to hold meetings with various parties in December to forge ahead with laying the groundwork for the business incubator/innovation centre. Talks with potential partners are going well.

2.0 Investment Attraction

2.1 Industrial Sector Investment Attraction

A) I had discussions with a party who represents a company that is considering making an Industrial investment in the Township. I am continuing to work with them as we move forward.
(FILE ID # I-1112-AA)

B) I held a meeting with the principle of this company in regards to a potential Industrial investment in the Township. I am continuing to work with them as we move forward.
(FILE ID # I-1212-AA)

2.2 Commercial Sector Investment Attraction

A) I continue to speak with a representative from this company that is looking at the possibility of setting up a commercial venture in the Township. Discussions are proceeding well and I will continue to work with them as we progress with this file. **(FILE ID # C-1112-AA)**

B) I continued discussions with representatives from this company who are currently considering setting up their business in the Township. Discussions are proceeding well and I will continue to work with them as we progress with this file. **(FILE ID # C-1012-AA)**

C) I continued to have discussions with this company in regards to their proposed commercial expansion of their business. I continue to work with them and assist where/when needed. **(FILE ID # C-0512-AA)**

2.3 Service Sector Investment Attraction

A) I have had discussions with representatives from this company that is currently looking at setting up a service based venture in the Township. Discussions are proceeding well and I will continue to work with them as we progress with this file. **(FILE ID # S-1212-AA)**

B) I have had an initial meeting with the representatives from this company that is considering setting up a service based venture in the Township. Discussions are proceeding well and I will continue to work with them as we progress with this file. **(FILE ID # S-1212-BB)**

3.0 Business Expansion

3.1 Industrial Expansion

I continue to have discussions and meetings with this company in regards a significant expansion of this business. I will continue to assist the company as they move forward with their expansion plans. **(FILE ID # I-0712-AA)**

4.0 Marketing and Communications

4.1 Website

Our website design company 'Accurate' is currently moving forward and working towards finalizing the website.

4.2 Networking, Events and Meetings

A) I attended a meeting held by the Dundas Federation of Agriculture and Carleton University in regards to Agricultural Adaptation in Dundas County.

4.3 North Dundas Winter Business Breakfast

I worked with Candy Pollard to finalize the February Breakfast meeting agenda and logistics. The breakfast will be held on Wednesday February 27th in Township Council Chambers. The breakfast will feature two (2) keynote presentations:

1) Positive Relationships – Improving Your Competitive Advantage

and

2) Creating A Dynamic Web Presence.

4.3 Carleton University Internship Program

We hosted an information session along with representatives from the Carleton University Technology and Information Management program in regards to internships that are available to North Dundas businesses.

The session went very well and there are some companies in North Dundas that are seriously considering applying to the program.

5.0 Miscellaneous

5.1 SD & G Economic Development Officer Hiring Committee

I participated on the SD & G EDO hiring committee in December. Terry Besner, the new County EDO started on Tuesday January 8, 2013.

5.2 December Township Site Plan Control Committee Meeting

I took part in the Township Site Plan Control Committee meeting held on December 3, 2012.

Submitted by: _____


Rob Hunter

Approved by: _____


Angela Rutley, CAO