



Township of

North Dundas

COUNCIL REPORT

To:	CAO, Mayor and Members of Council
From:	Rob Hunter, CMM
Date of Meeting:	July 9, 2013
Subject:	Economic Development Report

1.0 Investment Attraction

1.1 Industrial Sector Investment Attraction

A) I had further discussions with the principles of this company in regards to a potential Industrial investment in the Township. I will continue to work with them as we move forward. **(FILE ID # I-0313-AA)**

B) I continue to have discussions and meetings with the principles of this company in regards to their proposed Industrial investment in the Township. Progress is being made as we move forward and I will continue to provide them with the assistance that they require to make this investment a reality. **(FILE ID # I-1112-AA)**

C) I had a further meeting with the owners of this company in regards to a potential Industrial investment they are considering making in the Township. I am working with them provide them with the assistance needed to secure this investment. **(FILE ID # I-0313-BB)**

1.2 Commercial Sector Investment Attraction

A) I continued to have discussions with this company in regards to their proposed commercial investment in the Township. Things are moving forward and looking very good at this point. I will keep Council apprised of the progress on this file as we move forward. **(FILE ID # C-0312-AA)**

B) I continue to have discussions with the representative of this company that is looking at the possibility of setting up a commercial venture in the Township. I will continue to work with them as we move forward. **(FILE ID # C-1112-AA)**

2.0 Business Expansions

2.1 Service Based Business Expansion

I had initial discussions and a meeting with this company in regards to the proposed expansion of their service based business. I am working with a representative from the Business Enterprise Centre in regards to this proposed expansion. **(FILE ID # S-0613-AA)**

2.2 Commercial Business Expansion

A) I continue to have meetings with this company in regards to the proposed expansion of this business. I am working with a representative from the Ontario Ministry of Economic Development and Innovation in regards to this file. **(FILE ID # C-0513-AA)**

B) I continue to work with this company on their proposed commercial expanding of their operation in the Township. This proposed expansion investment is looking very positive and I hope that we will see an announcement sometime in the near future. **(FILE ID # C-0512-AA)**

2.3 Industrial Business Expansion

I continue to have discussions and meetings with this company in regards to the proposed expansion of this business. I continue to work with the Ontario Ministry of Economic Development and Innovation in regards to this proposed investment. I am also continuing to assist the company as they move forward with their expansion plans. **(FILE ID # I-0712-AA)**

3.0 Marketing and Communications

3.1 Website

Website updates are continuing to be made in-house. We have received numerous complements in regards to the new Township website. People have expressed that they really like the layout, the colour treatments and also the ease of use that allows them to locate information on the website in a timely manner.

3.3 Networking, Events and Meetings

A) I attended the Ontario East Economic Development Commission (OEEDC) General Membership meeting that was held in Calabogie on June 21st. During the meeting I was able to speak with Ontario Minister of Rural Affairs, Jeff Leal to discuss the Hydro Connection issue that is impacting numerous rural developers. Minister Leal was not aware of the issue and thanked me for the information. His Senior Policy analyst was with him and we exchanged business cards to allow for follow-up on the issue.

I am also happy to report that the next OEEDC General Membership meeting will be held in North Dundas Township in November.

B) I attended the June SD & G EDO working group meeting held in Berwick on June 12th. During the meeting we discussed refreshing and updating the 2010 Bio-Alliance report.

3.4 Community Improvement Plan

During the month of June I reviewed the applications that were received and put together a package for each Review Committee member that included an analysis of each application in regards to qualification and funding requested.

The Review Committee met on Tuesday June 25th and is bringing forth recommendations for funding to Council. The recommendations are attached to this report as '**APPENDIX A**'.

3.5 World Bio-Congress 2013

I attended the 2013 World Bio-Congress in Montreal. The Congress was held over three days and dealt with Bio-Technology and Bio-Processing. Based on the information presented at the Congress, I have talked with Terry Besner the County EDO about refreshing and updated the 2010 Report prepared for the County Economic Development Office titled ‘Toward a Bio-Processing Eco-Industrial Alliance in SD & G. Terry has agreed that the refreshing and updating of the report is a great idea that will allow us to really make a concerted effort in regards to Investment Attraction in Bio-Processing sector.

4.0 Other Economic Development Initiatives

4.1 June Business Breakfast

I worked with Candy Pollard at the Small Business Enterprise Centre to host the June 2013 Business Breakfast held on Wednesday June 26th at the Gathering House in Chesterville. We had 50 people attend the breakfast.

Submitted by: _____
Rob Hunter

Approved by: _____
Angela Rutley, CAO