



Township of

North Dundas

COUNCIL REPORT

To:	CAO, Mayor and Members of Council
From:	Rob Hunter, CMM
Date of Meeting:	October 8, 2013
Subject:	Economic Development Report

1.0 Investment Attraction

1.1 Industrial Sector Investment Attraction

A) I had discussions with an agent who represents a company that is looking at the possibility of making an Industrial investment in the Township. I will continue to work with them as we move forward. **(FILE ID # I-0913-AA)**

B) I had discussions with a representative of this company in regards to a potential Industrial investment in the Township. I will continue to work with them as we move forward.
(FILE ID # I-0913-BB)

C) I continue to have discussions and meetings with the principles of this company in regards to their proposed Industrial investment in the Township. Progress is being made as we move forward and I will continue to provide them with all of the assistance that they require to make this investment a reality. **(FILE ID # I-1112-AA)**

1.2 Commercial Sector Investment Attraction

A) I had discussions with an agent who represents a company that is looking at the possibility of making a Commercial investment in the Township. I will continue to work with them as we move forward. **(FILE ID # C-0913-AA)**

B) I continued to assist this company in regards to their commercial investment in the Township. I will keep Council apprised of the progress on this file as we move forward.
(FILE ID # C-0312-AA)

C) I continue to have discussions with the representative of this company that is looking at the possibility of establishing a commercial business in the Township. I will continue to work with them as we move forward. **(FILE ID # C-1112-AA)**

2.0 Business Expansions

2.1 Industrial Business Expansion

A) I continue to have discussions with this company in regards to the proposed expansion of this business and also continue to work with the Ontario Ministry of Economic Development and Innovation in regards to this proposed investment. I am will continue to assist the company as they move forward with their expansion plans. **(FILE ID # I-0712-AA)**

B) I continue to have discussions with representatives of this company in regards to a potential Industrial expansion. I will continue to work with them as we move forward.
(FILE ID # I-0713-CC)

3.0 Marketing and Communications

3.1 Website

Website updates are continuing to be made in-house. Time was spent in September updating the Community Contacts section of the website and uploaded some news stories.

3.2 Networking, Events and Meetings

A) The Township Economic Development Office, SD & G Small Business Enterprise Centre, North Dundas Chamber of Commerce and the Eastern Ontario Training Board are partnering to host the North Dundas Business Fall Breakfast Summit on Wednesday October 16th. The breakfast will be held at The Gathering House and will feature two keynote presentations. A promotion flyer and email blast was sent out to the North Dundas business community during the last week of September advertising the details.

B) I spent time in September starting the planning for the Third Annual Wine & Cheese Networking event that will be held at Guildcrest Homes on Thursday October 24th.

C) I participated in the September meeting of the SD & G EDO Working Group held in Winchester on September 18th.

D) I participated in a Tourism Meeting that was held in Cornwall on September 4th. The meeting was held to discuss planning and budgeting for marketing and promotions in relation to Tourism in SD & G in 2014.

E) I attended the September meeting of the North Dundas Chamber of Commerce on Wednesday September 18th. I provided them with an Economic Development update and also received sponsorship support for the Fall Business Breakfast and the Third Annual Wine & Cheese event.

F) I participated in the Eastern Ontario Wardens Caucus (EOWC) Economic Development Strategic Planning Workshop that was held on September 6th. The EOWC held a number of workshops in September to gather feedback that will assist in the development of an EOWC Economic Development Strategy and it should be ready later this fall.

G) I attended a meeting with representatives from the United Counties and the Township of South Stormont to discuss Community Improvement Plans and Brownfield's.

3.3 Community Improvement Plan Application for Approval

We received an application to the Community Improvement Plan (CIP) in the last short while. The CIP Review Committee has reviewed the application and is recommending the following:

‘That Council approve a CIP Commercial Improvement Loan in the amount of \$9,322.00 for 500 Church Street (Greg’s Quality Meats) in Winchester. Funds will be used to renovate the interior of the building and improve the retail space.’

Please note that we still have enough funds in the 2013 budget to fund the funding requested in both applications.

4.0 Other Economic Development Dept Initiatives

4.1 Ontario East Municipal Conference 2013

I attended the 2013 Ontario East Municipal Conference in Kingston from Wednesday September 11th to Friday September 13th.

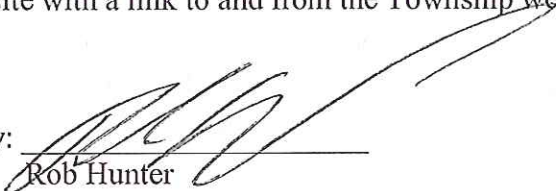
4.2 Department Budget for 2014

I started work on the 2014 Economic Development and Communication department budget.

4.3 Land and Building Inventory

I continued to work with the SD & G County Economic Development Office as we work towards creating an online Land and Building inventory. The inventory will be hosted on the County website with a link to and from the Township website.

Submitted by: _____


Rob Hunter

Approved by: _____


Angela Rutley, CAO